

Phoenix Mecano Enhances Financial Reporting and Budgeting Accuracy with Solver

Phoenix Mecano Inc. is the North American sales and value-added manufacturer of the Swiss-based holding company Phoenix Mecano Group. Based out of Maryland, their family of products have been protecting and moving the world's innovations for over 30 years and are trusted and respected by many of the world's largest and most successful companies. Whether it is construction, medical, transportation, defense, aerospace, or other sectors, Phoenix Mecano boasts the highly knowledgeable product managers, in-house engineers, and customer service team that can understand and manufacture unique solutions to business problems.



PHOENIX MECANO

INDUSTRY

Manufacturing

ERP

Microsoft Dynamics 365
Business Central



I found the implementation team to be **exceptionally intelligent when communicating my needs**. They seem to have business minds and were extremely helpful in organizing the templates to fit my needs. I was very **impressed and pleased with the support** we received during implementation and customizing.



– **Tammy Schaeffer**, Phoenix Mecano

THE CHALLENGE

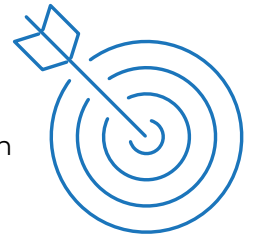
Serving such a wide array of industries, each with their own unique problems and customization needs, Phoenix Mecano found that the out-of-the-box reporting and budgeting functionality of Microsoft Dynamics 365 Business Central was not robust enough to meet their needs.



They knew they were wasting time and money. They knew they needed a system that would help them build various financial reports more efficiently and accurately.

THE SOLUTION

Impressed by the extensive reporting and planning functionality, Phoenix Mecano chose Solver to boost their budgeting and financial reporting capabilities. The budgeting season was just about to kick-off for the year and they viewed Solver as a key component to easing the season's annual strain.



They were likewise excited about their ability to eliminate manual tasks and replace them with automation that would inevitably save an untold number of work hours as it was implemented.

THE RESULTS

How did Solver perform versus expectations?

The implementation was fast and easy, only taking 6 weeks from start to roll-out to all the various departments. The organization was repeatedly impressed by the project team and the support they received during the implementation process and their different customizing requirements. Since their main priority was accurate and efficient reporting and budgeting, the ease in which they were able to design and create reports was immediately rewarding.



How was the training experience with Solver?

After working with them, Phoenix Mecano found the assigned project team from Solver to be “very professional, knowledgeable, and helpful in the process.” They highlighted their experiences with and the effectiveness of the variety of training materials, specifically the videos which were said to be, “extremely helpful.”

THE FUTURE

It is currently too early to tell exactly how much benefit and reward Solver will bring the company year-over-year, but Phoenix Mecano is anticipating an immediate return with the number of hours saved in the budgeting and planning processes. They have begun a more collaborative process which includes management in their new, more hands-on workflow. This will then help the senior management make real-time cost saving decisions for the overall company.

“We are happy with the progress and the potential benefits of [Solver]. Phoenix Mecano is an international company with hundreds of offices around the world. I presented Solver to our global IT and reporting team and they were very interested in potentially adding Solver to other companies in the organization.”

